



BARDA INDUSTRY DAY



Innovation in the Acquisition Process

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Troy Francis, Contracting Officer
October 30, 2018

October 29-30, 2018 | Grand Hyatt • Washington, D.C.





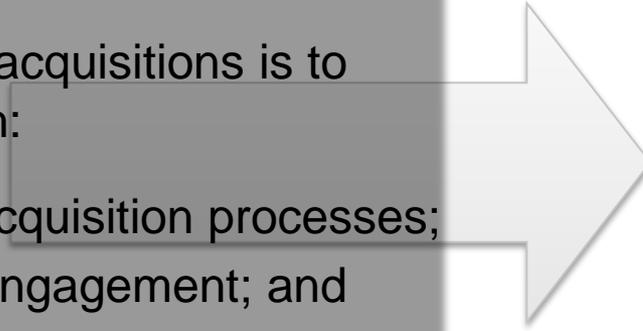
DRIVE Acquisitions



GOAL

The goal of all BARDA acquisitions is to maximize value through:

1. Utilizing innovative acquisition processes;
2. Increasing industry engagement; and
3. Leveraging investments.



DRIVE has forged an integrated team committed to all aspects of innovation, including in our business practices.



Innovative Acquisition Processes: EZ-BAA



Target is to significantly reduce time from application to award

DRIVE EZ-Broad Agency Announcement (“BAA”): BAA-18-100-SOL-00018 is a streamlined BAA application process



Targets smaller awards (i.e. <\$750K) for transformative products and technologies

Innovative Acquisition Processes: EZ-BAA (Contd.)



Opened for Business:
August 1, 2018

First award:
September 14, 2018

Live Streamed Pre-Proposal Conference:



DRIVE EZ-BAA Pre-Proposal Conference

<https://drive.hhs.gov/resources.html>

Application Template:

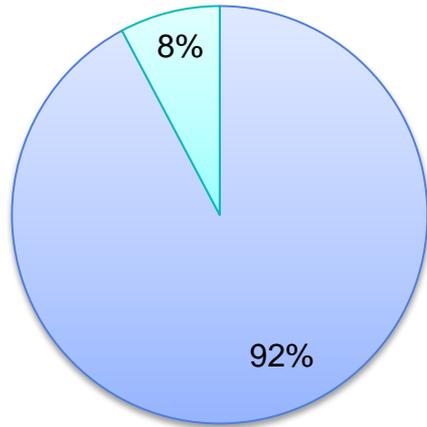
A screenshot of the DRIVE EZ-BAA application template. The header features the DRIVE logo and the tagline 'Transforming Health Security'. Below the header, the form is titled 'D. DRIVE Project Proposal (* Denotes required field.)'. It contains several input fields: 'What is the title of your project?', 'Which Impact Area does your application relate to?' (with 'ENACT' selected), and a text area for a 'non-proprietary description of your project'. A red 'IMPORTANT' notice follows, stating that all fields labeled in red contain proprietary information. Below this, there are dropdown menus for 'Please select your product type' and 'What stage of development is your project?'. Further down, there are input fields for 'Amount requested from DRIVE', 'Cost-share amount', 'Total project cost' (pre-filled with '\$ 0.00'), and 'Duration (in months)'. The form ends with a text area for 'Please explain in 100 words or less the impact DRIVE funding will have on your product development.'.



Innovative Acquisition Processes: EZ-BAA (Contd.)

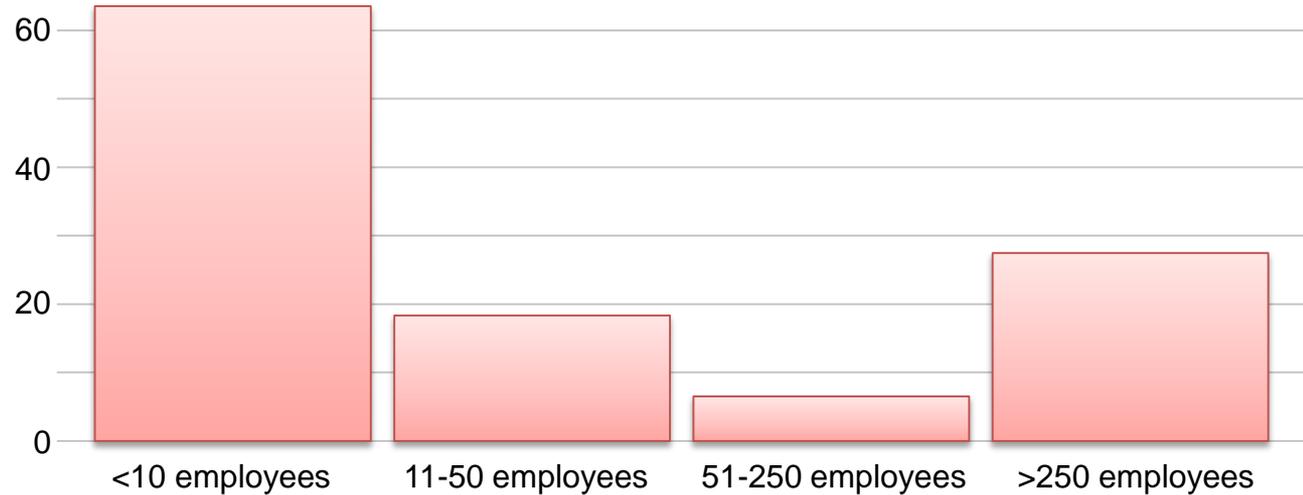


EZ BAA Applicants:



- New Respondent
- Prior BARDA Awardee

Applicant Organization
Number of Employees:



Innovative Acquisition Processes: OTA



- Other Transaction Authority (“OTA”)
- Authorized by 42 U.S. Code § 247d–7e
- OTA’s allow for inventive award structures unavailable under FAR based awards and encourages formation of new consortia



Increasing Engagement with Industry



- DRIVE Accelerator Network
- Promoting Industry Outreach
- Promoting transparency in the contracting processes

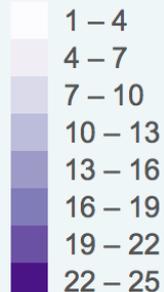


Increasing Engagement with Industry: Accelerator Network



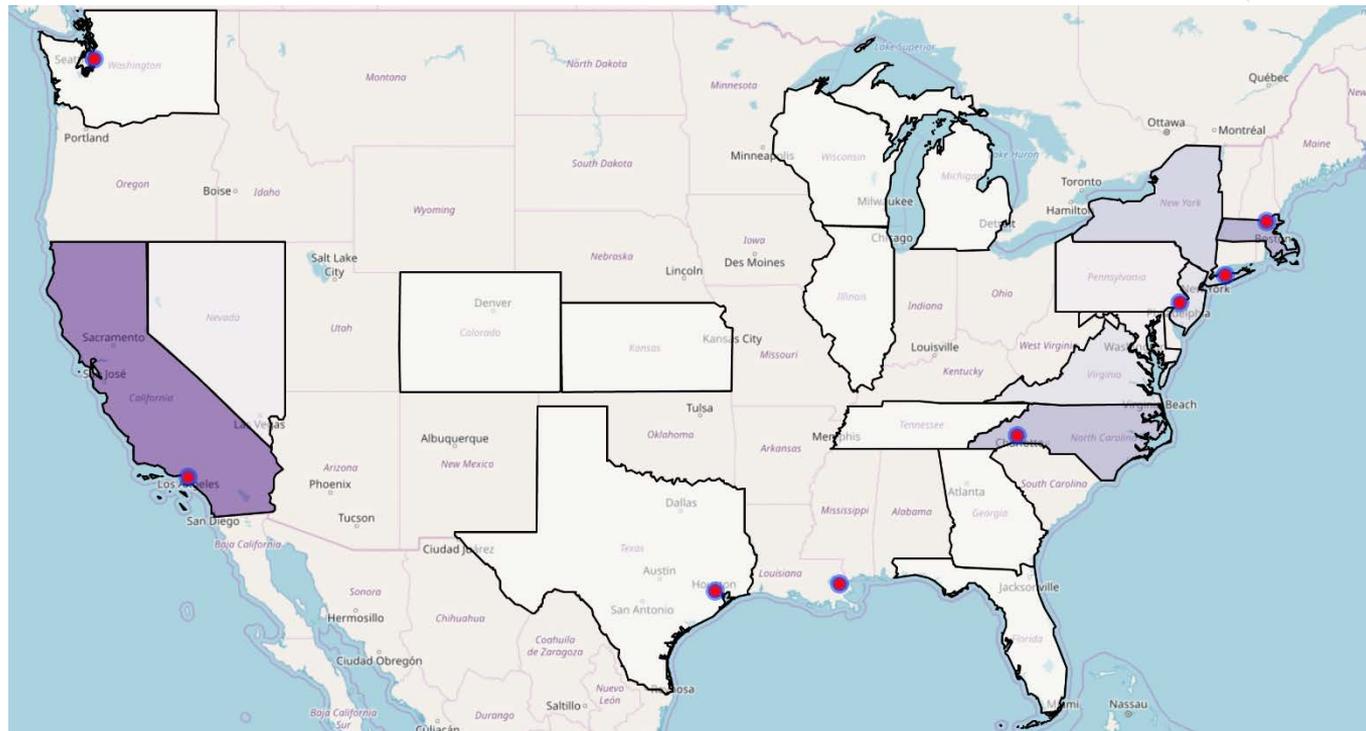
**Applications
Received: 114**

EZ-BAA Applications per state



Accelerators

- The Center For Biotechnology at Stony Brook University
- First Flight Ventures
- Life Science Washington Institute
- Massachusetts Medical Device Development Center
- Medtech Innovator
- New Orleans Bioinnovator Center
- Texas Medical Center Innovation Institute
- University City Science Center (Philadelphia, PA)



ASPR
ASSISTANT SECRETARY FOR
PREPAREDNESS AND RESPONSE



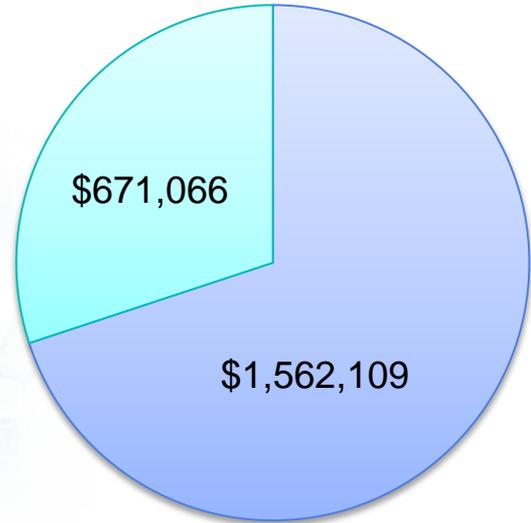
Saving Lives. Protecting Americans.

Leveraging Investments: Cost Sharing



- DRIVE encourages awards to be cost-sharing to the maximum extent practicable
- Cash or in-kind contributions

Total Value of Awards:



■ DRIVE Award

■ Cost Share

Leveraging Investments: Venture Capital



- As prescribed by the ‘21st Century Cures Act’ (P.L. 114-255) BARDA is authorized to enter into a agreement with a “with an independent, nonprofit entity to foster and accelerate the development and innovation of medical countermeasures and technologies [...]” for “strategic venture capital practices and methods [...].”
- DRIVe Launch



DRIVE Looking Forward: Novel Partnerships

A black line-art icon of a rocket ship with a small leaf-like shape at its base, positioned inside a white circle with a blue border.

Accelerators

A black line-art icon of a glowing lightbulb with radiating lines, positioned inside a white circle with a teal border.

BAAs

A black line-art icon of a hand holding a leaf, positioned inside a white circle with a red border.

**Launch/
Ventures**



Questions?

Also Visit:

www.DRIVe.HHS.gov



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