



**Small Business Updates &
Acquisition Policy Tips for Industry
from
Acquisition Management Contracts & Grants
Newport Medical Instruments, Inc.
HHS Headquarters
June 8, 2011**



Set Aside Women Owned Small Business

Agencies may restrict competition to economically disadvantaged women-owned small business (EDWOSB) concerns for contracts assigned a North American Industry Classification Systems (NAICS) code in an industry in which the Small Business Administration has determined that WOSB concerns are underrepresented in Federal procurement. For NAICS code industries where WOSB concerns are not just underrepresented, but substantially underrepresented, agencies may restrict competition to WOSB concerns eligible under the WOSB Program



Executive Order 12600 of Receipt of Freedom of Information Act (FOIA) Requests for Access to the Central Contractor Registration (CCR) Data

Any information entered in data fields 255 to 260 before April 15, 2011, will be handled in accordance with the Freedom of Information Act procedures at 5 U.S.C 552. Information posted on or after April 15, 2011, will be available to the public through Federal Awardee Performance and Integrity Information System (FAPIIS) and is not releasable under CCR FOIA. FAPIIS, as required by Section 3010 of Public Law 111-212 (see 41 U.S.C. 417b, as recodified, 41 U.S.C. 2313) and in accordance with FAR clause 52.209-9 (version dated January 2011).



10 Tips to Improve Your Proposal

1. Look at www.FedBizOpps.gov on a regular basis/ System for Award Management (SAM)
2. You have to become familiar with the RFP
3. Addressing all aspects of criteria
4. Try not to be too wordy. Try to be succinct in what you say
5. Stick to the page count, if there is one
6. Your experience needs to relate to the project at hand
7. Organization chart is extremely important
8. Important that you do QC on your proposal
9. Bring the folks that wrote the proposal
10. Have after-action reviews



United States Department of

Health & Human Services

Office of the Assistant Secretary for Preparedness and Response (ASPR)



Good News Story Ventilator Prototype

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