BARDA Industry Day Washington, DC

Contracting For Countermeasures

October 30, 2012
Where in the Process…

- Proposal has been reviewed by the TEP
  - Scored
  - Feedback Related to Scoring
  - Possible Development Issues Identified
  - Proposal Category Determined (Specific to BAAs)
- PCT has reviewed Proposal
  - Contracting Officer
  - Project Officer
  - SMEs specific to the areas of development
    - Product Specific
    - Functional Areas
- Auditor has reviewed the Cost Proposal

• PCT has the following discussion points for negotiations
  — Addition of Key Personnel
    • Biomedical Project Manager
    • EVM Tools and Personnel
    • QA/QC Manager
  — 2nd Animal Model
    • FDA Animal Rule
  — Success Dependencies
    • CMC Advanced Activities
  — Addition of MSs and Deliverables
    • Related to Proposed Activities
    • Metrics
  — Addition of Organization Review Periods
  — Costs and Rates

*How would/could these points change the development plan?*

*ASPR: Resilient People. Healthy Communities. A Nation Prepared.*
Also Affects...

• MS and Deliverables Chart
• Statement of Work
  – Aligns to Product Development Plan
  – Cross Reference to WBS
• Risk Management Plan
  – Risk Register
• Subcontractor Management Plan
• Key Personnel Information
  – CVs and Resumes of Key Personnel
  – Hiring Plan
• Cost Proposal
  – Allocated to Specific Periods of Performance
Consider...

• Developing your SOW and Cost Proposals based on Work Packages

• Benefits
  — Expedites Proposal Review
  — Changes to the Development Plan during Negotiations
  — Changes to the Development Plan during Execution
  — EVMS Implementation
  — Tracking True Costs