BARDA Industry Day – Washington, DC

Debriefing

Francine L. Hemphill
Contracting Officer
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The Value of Debriefs

• Form a partnership

• Illustrate evaluation was competed fairly and IAW criteria outlined in the solicitation

• Ensure future proposals are competitive for awards

• Apply lessons learned to gain future awards
Regulations that Govern Debriefing

• FAR Subpart 15.505 – Pre-Award
  • Value

• FAR Subpart 15.506 – Post-Award
  • Greatest Value
FAR Subpart 15.505

Pre-Award Debrief Contains:

1. Evaluation of significant elements of proposal
2. Rationale for exclusion from the competitive range
3. Reasonable responses to questions about source selection procedures
Pre-Award Non-Disclosure Items
Protection of All Offerors

1. Number
2. Identity
3. Content of proposals
4. Ranking of offers
5. Evaluation
6. Point-by-point comparisons of proposals

Information is not releasable under the Freedom of Information Act (FOIA).

FAR Subpart 15.506

• Post-Award

1. Evaluation of significant elements (Price/Cost and technical rating).
2. Significant weakness or deficiency - rationale to exclude from competition,
3. Identify significant advantages of awardee w/out disclosing confidential information
4. Respond to relevant and reasonable questions.
1. The Government wants to form a partnership.

2. Debriefings are designed to promote awareness for competitive proposals.

3. The greatest value of a debrief may be obtained by post-award debriefing.