OFFICE OF ACQUISITION MANAGEMENT
CONTRACTS AND GRANTS

Division of Grants

Barbara Orland
Chief Grants Management Officer
Grants and Cooperative Agreements
The principal purpose of the transaction is the transfer of money, property, services or anything of value to accomplish a public purpose of support or stimulation authorized by Federal statute. The primary beneficiary under a grant or cooperative agreement is the public, as opposed to the Federal Government.

Contracts
The principal purpose of a transaction is acquisition, by purchase, lease, or barter, of property or services for the direct benefit or use of the Federal Government.
What are Grants and Cooperative Agreements

• What is a grant?

A federal grant is an award of **financial assistance** from a federal agency to a recipient to carry out a public purpose of support or stimulation authorized by a law of the United States.

A federal grant may not be used to acquire property or services for the federal government's direct benefit.

• What is a cooperative agreement?

A grant (financial assistance) with substantial involvement.
Federal Spending FY 2012 Reported on USASpending

- Grants - $496.1B
- Contracts - $381.2B

- Research and Development funds
  — Supplement not supplant
- Conference Grants
  — support
- Grantees may contract with agencies
  - follow grantee policies
Where to find opportunities

**HHS Grant and Funding**
http://www.hhs.gov/grants

**GetOpportunityList** –
http://grants.gov/applicants/email_subscription.jsp

**HHS Grant Forecast**
http://www.acf.hhs.gov/hhsgrantsforecast/

**Catalog of Federal Domestic Assistance**
https://www.cfda.gov/

**USA Spending**
http://www.usaspending.gov/
Eligibility

HHS has the capability to issue grant awards to for-profit (commercial) organization if...

The statute doesn’t restrict eligibility to certain types of organizations, such as non-profits, states.

Organization must have specific authorization to award to foreign organizations
Registering for Grants

Systems for Award Management
https://www.sam.gov/portal/public/SAM/

DUNS number
http://fedgov.dnb.com/webform

Grants.gov – allow 10 working days
http://grants.gov/applicants/get_registered.jsp
Application Differences

Grant

• You provide scope of work
• Benchmarks/outcomes
• Funding
  Fee/Profit
  FAR for allowable costs
• HHS Grants Policy Statement
• Reporting
  audit
  fiscal
Pre-Award
• Grants.gov
• Competitive Process –
  — Peer Review
  — Pre-Award Conferences
  — Cost Analysis & Negotiation
    • Reasonableness
    • Indirect Rates
    • Cost Allocation Plans

Post-Award
• Kickoff Meeting
• Scope of Work
• Binding Terms and Conditions
• Advance Payments
• Reporting Requirements
• Budget and Project Dates
• Prior Approvals
• Award Monitoring
  — Site Visits
  — Desk Financial Review
  — Amendments
  — Audit Resolutions
Grant Terms and Conditions

• Scope of Work
• Categorical Budget
• Budget Period
• Project Period
• Program Progress Reporting Requirements
• Financial Reporting Requirements
• Drug Free Workplace
• Human Trafficking
• Special Term and Conditions:
  
  i.e., Benchmarks, Deliverables, Cost Reimbursements, Additional Prior Approval Requirements, Increase in frequency of reporting, matching, cost share, human subject, animal research, intellectual property
Thank you!