BARDA Industry Day Boston

Debriefing

Francine L. Hemphill
Contracting Officer
October 18, 2011
The Value of Debriefs

• Form a partnership

• Illustrate evaluation was competed fairly and IAW criteria outlined in the solicitation

• Ensure future proposals are competitive for awards

• Apply lessons learned to gain future awards
Regulations that Govern Debriefing

• FAR Subpart 15.505 – Pre-Award
  • Value

• FAR Subpart 15.506 – Post-Award
  • Greatest Value
Pre-Award Debrief Contains:

1. Evaluation of significant elements of proposal
2. Rationale for exclusion from the competition
3. Reasonable responses to questions about source selection procedures
Non-Disclosure Items
Protection of All Offerors

1. Number
2. Identity
3. Content of proposals
4. Ranking of offers
5. Evaluation
6. Point-by-point comparisons of proposals

Information is not releasable under the Freedom of Information Act (FOIA).

• **Post-Award**

1. **Evaluation of significant elements (Price/Cost and technical rating).**
2. **Significant weakness or deficiency - rationale to exclude from competition,**
3. **Identify significant advantages of awardee w/ot disclosing confidential information**
4. **Respond to relevant and reasonable questions.**
1. The government want to form a partnership.

2. Debriefings are designed to promote awareness for competitive proposals.

3. The greatest value of a debrief may be obtained by post-award debriefing.